

THE POWER OF ...

GREAT Start

	Results	Income	Investment/Restock	Bonus Bundles (ws value up to)
START: Emerald Star ( <i>\$3600 + tax, ship, supplies</i> )	★ 🔑		\$4300	\$1018
My Activity:		2 parties / week (8 faces) x \$75 per face = \$600 retail x 4 weeks		32 faces: Share with 16 = 3 NEW @ \$2000 ave. inventory
MONTH 1:				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	4% x \$6000 ws = \$240		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
Red Jacket Bonus (1 time bonus)		\$100		no limit on TB Bonuses!
🔑 RED JACKET ☆		\$1,690	\$1,898	
MONTH 2:				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	9% x \$6000 ws = \$540		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
🔑 TEAM LEADER & OT CAR		\$1890	\$880	
MONTH 3:				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
🔑 DIQ & OT CAR (Mo. 2)		\$2,130	\$880	
MONTH 4:				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
🔑 DIQ (Mo. 2) OT Car (Mo. 3)		\$2,130	\$880	
MONTH 5:				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	
🔑 DIQ (Mo. 3) & CAR DRIVER!!		\$2,130		
MONTH 6:				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	
🔑 INDEPENDENT SALES DIRECTOR!		\$2,130		

**6 MONTH TOTALS:\*\*\*****\$12,100****\$4,538**

\*\*\* Estimated income based on company averages; \*\*Bonus is \$50 x ea. Great Start Qualified Team Member;

\*4%, 9% or 13% based on # of personal team members. Calculation based on initial inventory of \$2000 ws average x 3 = \$6,000 ws

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# GREAT Start

## My Monthly Activity...

**Sales Income Goal:** \$1,200  
= Retail Sales x 50%

**Retail Sales:** \$2,400  
= Sales Income Goal x 2 (50% commission) = Faces x \$75

**New Team Member Goal:** 3  
= Team Building Appts ÷ 5

**Team Building Appts:** 16  
= Faces x 50% = Team Member goal x 5\*

**Faces:** 32 (8 per week)  
= Retail Sales ÷ \$75/face = TB Appts ÷ 50%

**Parties:** 8 (2 per week)  
= Faces ÷ 4 faces/party\*

### RESULTS FROM RETAIL SALES:

WS Production (from personal sales): \$1,200  
= Retail Sales x 50%

### RESULTS FROM TEAM BUILDING:

WS Production (from new): \$6,000  
= # New Team Members x \$2000\*

## My Time

### MONTHLY COMMITMENT:

Total Projected SC Hours.: 24 + Total Projected TB hours: 16 = Total Hrs/ mo 40  
(# Parties x 3 hrs/party) (# TB Appts x 1 hr)

### 6 MONTH COMMITMENT:

Total Hours invested: 258  
(6 months x Total Hours/mo.)

### WEEKLY COMMITMENT:

Est. Hours/Week: 10  
(Total hrs/mo ÷ 4 weeks)

## My Income Summary

### AVERAGE MONTHLY INCOME:

Total Projected Income.: \$12,100 ÷ Total Months: 6 = Ave. Monthly : \$2,016 Hourly Rate: \$50

## Bonus Thought...

### MONTH 7 - INCOME ON YOUR PERSONAL BUSINESS WHEN YOU ARE A DIRECTOR - BASED ON ONLY YOUR ACTIVITY

	Results	Income	Investment/Restock	Bonus Bundles
Retail Sales	\$2,400	\$1,200	\$1,200	
Team Building (TB) Bonus (\$100 per GS Qualified)	3 GS Qualified	\$300	n/a	
TB Commission**	3 New Team Members	\$780		
Unit Commission (13%)		\$936		
Unit Volume Bonus (10%)		\$700		
Unit Dev Bonus (4-10 unit qualified)		\$400		
		<b>\$4,316</b>		