## WHERE SHOULD MY TIME & ENERGY BE FOCUSED TODAY?

MY GOAL THIS WEEK:	MY MONTH GOAL:	DATE:	
INSPIRATION: How am I feeding my mind & heart	ind & heart? WEEKS/DAYS TO END (		
*	•	Seminar year:	
<b>*</b>		TODAY'S SCHEDULE:	
DIRECTION:  ❖ What do I want my life to look I	ike by the end of the year?	5:00 6:00	
VISUALIZE:  ❖ What will a successful day look	like today?	7:00 8:00	
ENCOURAGE:	ince today:	9:00	
❖ WHO am I encouraging today?		10:00	
Success List – PRIORITIES: What MUST happen today that will g	et me closer to my goal?	11:00	
	jet me dieser te my gean	1:00	
		2:00	
		3:00	
<u>NOTES:</u>		4:00	
		5:00	
		6:00 7:00	
		8:00	
		9:00	
		10:00	
		11:00	

## WHOSE DREAMS ARE TIED TO MINE?

TEAM BUILDING / SHARING: Who am I sharing	with today? Who am I asking/booking?			
(refer to your personal prescription to determine what your Daily Focus should bethese are listed in order of priority!)				
□ HOLD A SHARING APPOINTMENT	☐ Ask 3 people to listen to Claire's mktg/ watch a video			
☐ BOOK 2 sharing appointments	☐ Make a list of the 5 women you would most want on your team			
☐ Make 4-8 dials to book sharing appointments	☐ Make a list of 3 women you have shared with before that need follow-up			
☐ Make a list of 4-8 women to call for shares				

## WHAT IS MY POWERFUL GROWTH BUSINESS ACTIVITY FOR TODAY?

<b>SELLING &amp; CUSTOMER SERVICE:</b> Who am I pampering? What am I selling?				
(refer to your personal prescription to determine what your Daily Focus should betasks on the left are GROWTH activities and are in order of priority!)				
□ HOLD A SKIN CARE APPOINTMENT	☐ Check-in with 2 clients today about their products			
☐ BOOK 2 skin care appointments	☐ Reach out to 2 clients to simply THANK them for being your client!			
☐ Make 4-8 dials to book a skin care appointment	☐ Follow-up with someone you recently facialed			
☐ Find 4-8 NEW Leads or Referrals	☐ Read about or watch a video on intouch about 1 MK product you don't use			

NOTES:

## WHAT WILL MY LIFE LOOK LIKE WHEN I HAVE 10 TIMES MORE CONFIDENCE?

NOTES:			
GRATITUDE: (2 things I'm grateful for today)	What went well today?		
PREPARE: (Tomorrow's Biz Activities)	ACCOUNTABILITY:	SUMMARY OF ACTIVITY:	
☐ Selling:	☐ Share aha on FB or Voxer	<ul><li>❖ New Leads:</li><li>❖ Dials:</li></ul>	
	☐ Share day's activity with director	<ul><li>Bookings:</li><li>Faces/Appts:</li></ul>	
☐ Sharing:	□ Other:	<ul><li>Sales:</li><li>Sharing Interviews Held:</li></ul>	

New Team Members: