



James Area News

February 2021

TOP DIRECTORS for JANUARY



#1

TAMI BRADFORD

\$22,005



#2

TAMMY NIEHAUS

\$21,650



#3

LAURIE COLE

\$20,682



#4

JEANIE NAVRKAL

\$20,015



#5

DENISE MARTINEZ

\$15,692



#6

KIMBERLY BURHOOP

\$15,318

MORE AWESOME UNITS OVER \$10,000



#7
AMY KITRELL
\$14,525



#8
**RUTHIE
BRETTE**
\$13,789



#9
SUE MILLER
\$13,012



#10
**MARCIA
STRASBURG**
\$10,490



#11
MARIA EVANS
\$10,433



#12
**MELISSA
YINDRICK**

100,000 & ABOVE SEMINAR Y-T-D UNIT ADJUSTED RETAIL

<u>Director Name</u>	<u>Retail Adjusted Amount</u>
Tamarie Bradford	\$ 428,523
Jeanie Navrkal	\$ 346,740
Laurie Cole	\$ 320,642
Amy Kitrell	\$ 295,869
Tammy Niehaus	\$ 290,311
Denise Martinez	\$ 285,028
Kimberly Burhoop	\$ 281,292
Ruthie Brette	\$ 262,594
Maria Evans	\$ 203,635
Whitney Wemhoff	\$ 202,222
R. Sue Miller	\$ 201,002
Marcia Strasburg	\$ 199,797
Maria Neatherton	\$ 183,722
Elissa Martin	\$ 176,629
Claire Mason	\$ 168,938
Melissa Taylor-Yindrick	\$ 164,240
Rachel Wahle	\$ 161,589
Brandi Zenzel	\$ 151,107
Krista Hadi	\$ 148,538
Margi Whitworth	\$ 148,141
Stacey Taylor	\$ 137,017
Melinda Pearson	\$ 132,225
Mindy Donovan	\$ 131,445
Anne Raynor	\$ 117,875
Buffi Kamery	\$ 113,548
April Roper	\$ 111,694
Angie Jorgensen	\$ 109,213
Patty Bailey	\$ 108,856
Maria Carmen Martinez	\$ 107,828
Tyra McAbee	\$ 107,803
Barb Layman	\$ 105,034
Arica Ohloff	\$ 104,001
Ellen Cox	\$ 103,806
Erica Plucknett	\$ 102,933
Krista Kuenning	\$ 102,419
Chelsey DeBruin-Colbert	\$ 101,407

MONTHLY UNIT WHOLESAL

(\$6,000 or above)

<u>Director</u>	<u>Wholesale</u>
Tamarie Bradford	\$22,005
Tammy Niehaus	\$21,650
Laurie Cole	\$20,682
Jeanie Navrkal	\$20,015
Denise Martinez	\$15,692
Kimberly Burhoop	\$15,318
Amy Kitrell	\$14,525
Ruthie Bresette	\$13,789
Sue Miller	\$13,012
Marcia Strasburg	\$10,490
Maria Evans	\$10,433
Melissa Yindrick	\$9,631
Rachel Wahle	\$9,411

<u>Director</u>	<u>Wholesale</u>
Maria Neatherton	\$9,032
Elissa Martin	\$8,577
Margi Whitworth	\$7,808
Brandi Zenzel	\$7,542
Tyra McAbee	\$7,395
Krista Hadi	\$7,326
Angie Jorgensen	\$7,032
Buffi Kamery	\$7,027
Mindy Donovan	\$6,488
Barb Layman	\$6,403
Whitney Wemhoff	\$6,257
Claire Mason	\$6,207
Sonya Hawkins	\$6,060



TOP 10 AREA COURT OF SHARING

<u>Consultant Name</u>	<u>Director Unit</u>	<u>Sem Commission Amount</u>	<u>Qlfd Team Members</u>
Ana Maria	Sales Director	\$2,694	26
Melissa Taylor-Yindrick	Senior Sales Director	\$1,336	11
Denise Martinez	Senior Sales Director	\$1,175	7
Maria Carmen Mercado-Martinez	Sales Director	\$1,133	10
Jordan Litherland	Senior Sales Director	\$1,090	6
Amy Kitrell	Future Executive Senior Sales Director	\$913	3
Tammy Niehaus	Senior Sales Director	\$910	7
Summer Aguilar	Tamarie Bradford	\$897	7
Lindsey Shepherd	Whitney Wemhoff	\$836	3
Monica Vanzo	Sales Director	\$832	3
Gabriela Martinez	Denise Martinez	\$803	3

PERSONAL RECRUITS FOR THE MONTH

(2 or more new Recruits)



LAURIE COLE
4 Recruits
SILVER MEDAL



KRISTA HADI
3 Recruits
BRONZE MEDAL



TINA MURPHY
2 Recruits



JESSIE MORGANTE
2 Recruits



ELLEN COX
2 Recruits



MELINDA PEARSON
2 Recruits

MONTHLY UNIT RECRUITS

(2 or more)

Director Name

Director Name	Total Rcrts
Laurie Cole	7
Amy Kitrell	6
Krista Hadi	6
Maria Neatherton	5
Tammy Niehaus	4
Claire Mason	3
Elissa Martin	3
Sonya Hawkins	3
Delanie Donovan	2
Melinda Pearson	2
Mindy Donovan	2
Tami McGirr	2
Ellen Cox	2
Shelby Heldt	2
Tamarie Bradford	2
Jessie Morgante	2
Denise Martinez	2
Tina Murphy	2
Melissa Taylor-Yindrick	2
Rachel Wahle	2

Happy Birthday

<u>Director Name</u>	<u>MARCH Birthdays</u>
Jennifer Hollingsworth	4th
Paige Lutz	5th
Mary Fulkrod	6th
Tammy Niehaus	7th
Sue Godec	10th
Melissa Yindrick	19th
Whitney Wemhoff	22nd
Amie Christly	25th

DIRECTOR PERSONAL WHOLESALE

(\$600 or Above)

<u>Director Name</u>	<u>Personal Wholesale Amt</u>
Cindy Hanrahan-Lewis	\$ 3,535
Ruthie Bresette	\$ 3,468
Ana Maria	\$ 2,937
Margi Whitworth	\$ 2,560
Jennifer Hollingsworth	\$ 2,545
Tina Murphy	\$ 2,375
Patty Bailey	\$ 2,324
Jeanie Navrkal	\$ 2,236
Rebecca Ochsner	\$ 1,964
Laurie Cole	\$ 1,838
Brandi Zenzel	\$ 1,826
Mary Fulkrod	\$ 1,790
Melissa Taylor-Yindrick	\$ 1,785
Michelle Cahill	\$ 1,754
Tamarie Bradford	\$ 1,720
Suzanne Kliewer	\$ 1,654
Chris Shippee	\$ 1,579
Rachel Wahle	\$ 1,574
Mindy Donovan	\$ 1,557
Marcia Strasburg	\$ 1,555
Monica Vanzo	\$ 1,496
Erica Plucknett	\$ 1,489
Leah Castrantas	\$ 1,453
Stephanie Vos	\$ 1,449
Stacey Taylor	\$ 1,405
Denise Martinez	\$ 1,392
Buffi Kamery	\$ 1,350

<u>Director Name</u>	<u>Personal Wholesale Amt</u>
R. Sue Miller	\$ 1,287
Barb Layman	\$ 1,275
Ellen Cox	\$ 1,219
Jessie Morgante	\$ 1,181
Maria Neatherton	\$ 1,151
Shelby Heldt	\$ 1,116
Tammy Niehaus	\$ 1,063
Angie Jorgensen	\$ 1,036
Sonya Hawkins	\$ 1,002
Melinda Pearson	\$ 873
Victoria Plate	\$ 830
Elissa Martin	\$ 776
Kaitlyn Kerven	\$ 760
Krista Kuenning	\$ 741
Delanie Donovan	\$ 723
Chelsey DeBruin-Colbert	\$ 712
Julie Suazo-Armijo	\$ 686
April Roper	\$ 660
Maria Evans	\$ 654
Jordan Litherland	\$ 654
Anne Raynor	\$ 635
Kimberly Burhoop	\$ 633
Melissa Melbye	\$ 622
Claire Mason	\$ 621
Amy Kitrell	\$ 613
Barbara DeBruin	\$ 609
Maria Carmen Martinez	\$ 605



TOP 20 CONSULTANT AREA COURT OF SALES

<u>Consultant</u>	<u>Director Name</u>	<u>Sem YTD Retail</u>
Shelli Hibberd	Shelly Filkins	\$28,060
Cayce Messer	April Roper	\$26,756
Summer Aguilar	Tamarie Bradford	\$25,092
Theresa Schoonover	Melinda Pearson	\$24,725
Lyn Anderson	Melissa Melbye	\$24,479
Karen Lanouette	Jeanie Navrkal	\$24,252
Sarah Covell	Tamarie Bradford	\$23,446
Beth Settles	Shelby Heldt	\$23,276
Joei Jones	Tammy Niehaus	\$22,034
Mona Gonzales	Krista Hadi	\$21,201
Jodi MacKendrick	Krista Hadi	\$20,900
Johanna Alvarez	Maria Neatherton	\$19,890
Rosalie Frerichs	Elissa Martin	\$19,040
Amanda Pepper-Yowell	Kaitlyn Kerven	\$18,615
Christina McDonough	Ruthie Bresette	\$18,502
Dana Gutierrez	Tamarie Bradford	\$18,416
Jan Leigh	Ruthie Bresette	\$18,389
Melissa Wacker	Whitney Wemhoff	\$18,004
Laura Esper	Melissa Yindrick	\$18,000
Cheryl Uhrmacher	Marcia Strasburg	\$17,812
Janessa Greenman	Maria Neatherton	\$17,734



ON-TARGET DIRECTOR AREA COURT of SALES

(\$20,000 & up)

<u>Director</u>	<u>Seminar Retail</u>
Patty Bailey	\$34,997
Laurie Cole	\$34,253
Jennifer Hollingsworth	\$34,122
Margi Whitworth	\$33,450
Mary Fulkrod	\$32,840
Ruthie Bresette	\$32,265
Rebecca Ochsner	\$30,715
Jeanie Navrkal	\$30,650
Rachel Wahle	\$30,625
Angie Jorgensen	\$29,658
Tina Murphy	\$29,061
Mindy Donovan	\$29,035
Delanie Donovan	\$28,588
Cindy Hanrahan-Lewis	\$28,502
Ana Maria	\$28,320
Sue Miller	\$27,504
Elissa Martin	\$27,382
Buffi Kamery	\$27,125

<u>Director</u>	<u>Seminar Retail</u>
Denise Martinez	\$26,236
Melissa Taylor-Yindrick	\$26,111
Michelle Cahill	\$26,036
Marcia Strasburg	\$25,477
Melissa Melbye	\$24,910
Tammy Niehaus	\$24,868
Ellen Cox	\$24,729
Suzanne Kliewer	\$24,725
Monica Vanzo	\$24,452
Melinda Pearson	\$23,764
Stacey Taylor	\$23,441
Stephanie Vos	\$23,202
Kimberly Burhoop	\$22,803
Brandi Zenzel	\$21,845
Tamarie Bradford	\$21,534
Shelby Heldt	\$21,507
Barbara DeBruin	\$21,223
Chris Shippee	\$20,844

TOP 10 YTD UNIT SEMINAR QUALIFIED RECRUITS

<u>Director Name</u>	<u>Sem YTD Unit Great Start Qualified Team Member</u>	<u>Sem YTD Total New Team Member</u>
Denise Martinez	28	47
Tamarie Bradford	20	36
Ana Maria	16	11
Laurie Cole	12	34
Maria Carmen Martinez	12	14

<u>Director Name</u>	<u>Sem YTD Unit Great Start Qualified Team Member</u>	<u>Sem YTD Total New Team Member</u>
Amy Kitrell	11	29
Krista Hadi	11	25
Rachel Wahle	10	16
Melissa Taylor-Yindrick	10	14
Maria Evans	10	14